

### What is it & why you should be interested?

- Teams voice plus is a wholesale product that enables any IT service provider to sell a full voice service, with an external telephone number, to clients with Office365.
- Using best-of-breed infrastructure, installed in a Tier-1 data center, and diverse direct connections to multiple voice carriers, Giraffe & Co has built a secure Microsoft Teams Direct Routing solution for the South African market which is available to partners on a per user/per month subscription basis.
- Priced to ensure that partners can add **attractive margins**, and still be cheaper than the parastatal voice provider, Teams Voice Plus opens a whole new business model for IT service providers with no up-front investment.

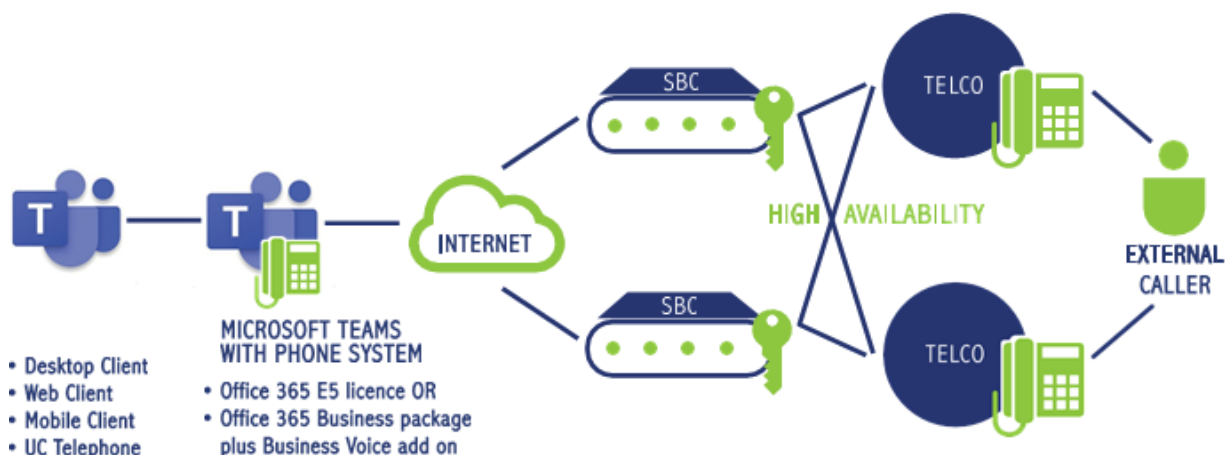
#### Increase your profit

- Additional revenue opportunity from every Office365 client.
- Drive conversation to E3 or E5 licenses
- Upsell phone system user licenses

#### Beauty in Simplicity

- No infrastructure required
- No voice skills/experience required
- 24h provisioning turnaround
- Fully managed service

### Microsoft Teams Direct Routing



## Solution details:

### What you get

- FQDN subdomain per end client secured via SSL.
- Connection to virtual Session Boarder Controller to High Availability.
- Direct cross-connect to voice network.
- Fraud Monitoring.
- Allocation of regional phone number (CPT, JHB, DBN as standard) per user.
- Monthly billing including CSV format bill for easy import to accounting software

**Sign-Up today to receive a free demo account**

Contact us at [admin@giraffeandco.com](mailto:admin@giraffeandco.com) to find out more